Adoption of M2M, 2013-2015

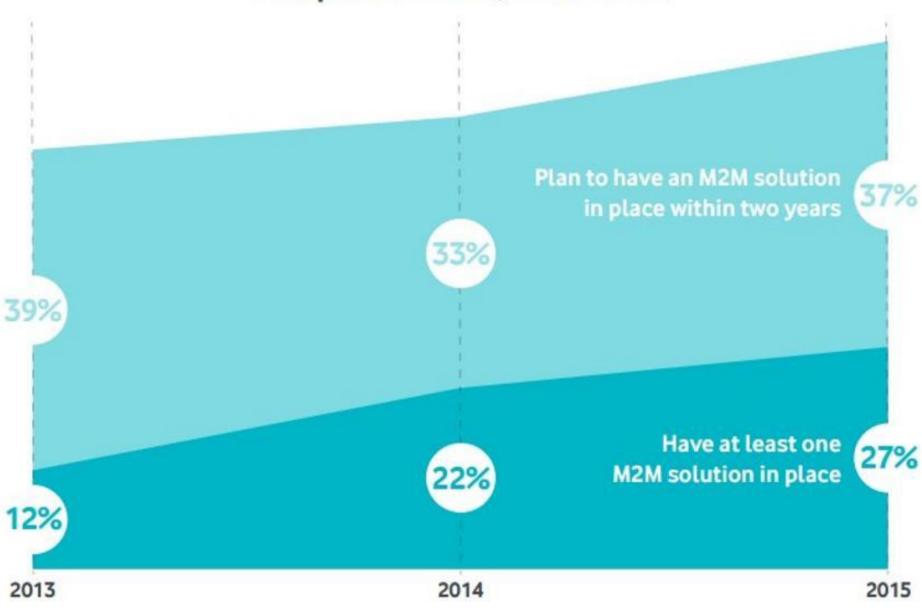


Figure 3: Current M2M adoption is 27%, with 37% more saying they'll adopt within two years

Adoption of M2M by industry, 2013-2015

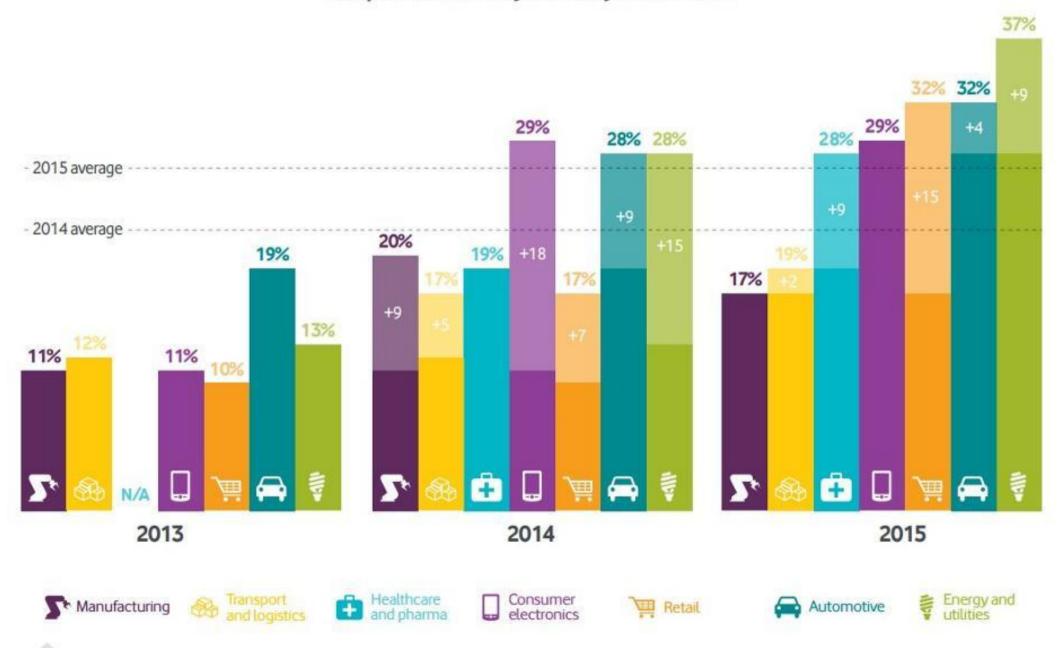
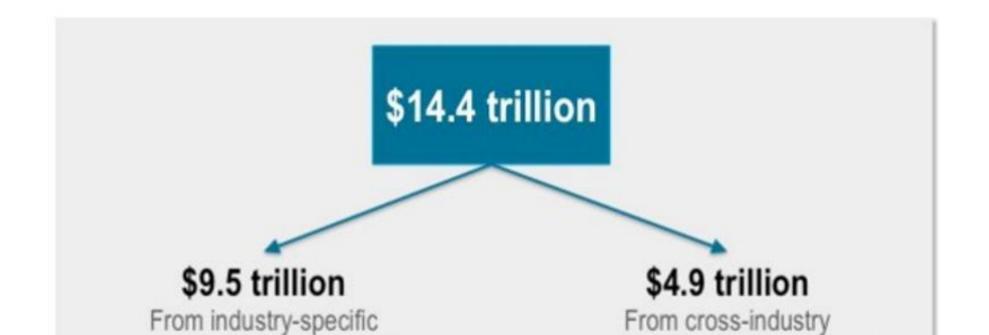


Figure 4: Adoption by industry 2013-2015 shows energy and utilities leading, closely followed by automotive and retail



use cases (66%): smart grid,

connected commercial vehicles, etc.

use cases (34%): future of work

(telecommuting), travel avoidance, etc.

The Most Active IoT Investors

VCs Ranked by Unique IoT Investments, 2010 - 2015 YTD (11/24/15)

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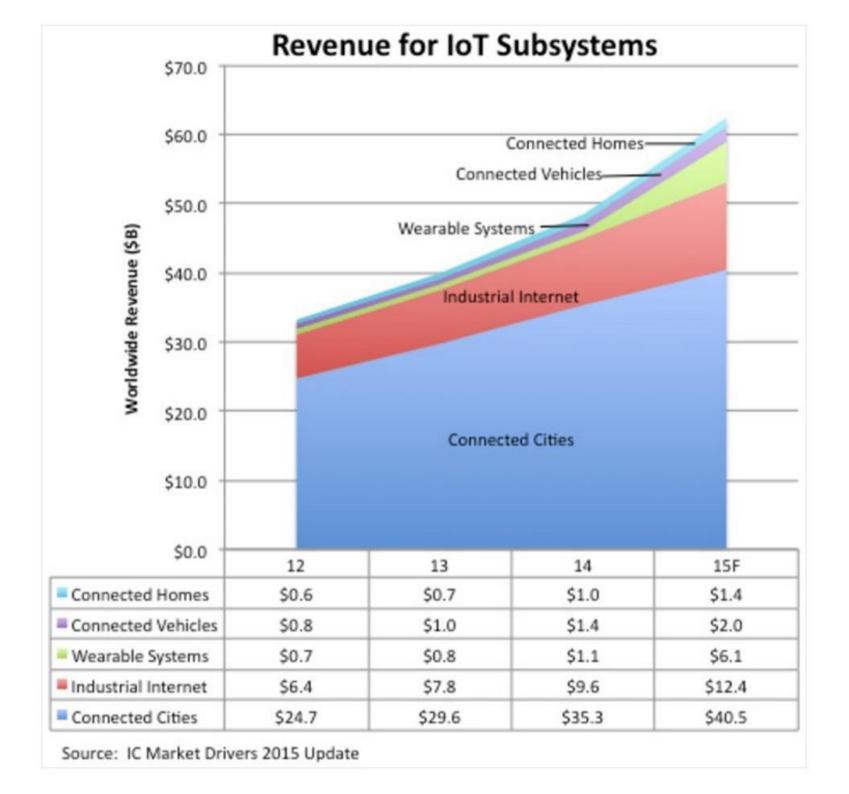


Figure 5. The Top Four Industries Make Up More than Half of the Total Value at Stake.

